

Technical Sales Specialist

RNW Enterprises Inc.

Job ID
50144

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LOCATION

16 Rimini Mews Mississauga, ON L5N 2R6,
Mississauga, ON | Ontario

DATE POSTED

13-05-2026

EXPIRY DATE

09-11-2026

TYPE OF JOB

Full Time

SALARY

CAD \$40.10 per hour

MIN. EXPERIENCE

1 year to less than 2
years

MIN. EDUCATION

College, CEGEP or
other non-university
or diploma from a
program of 1 year to 2
years

Job Details

Technical Sales Specialist

Employer details

RNW Enterprises Inc

Job details

16 Rimini Mews Mississauga, ON L5N 2R6

Work location

On site

Salary

40.10 hourly / 30 hours per week

Terms of employment

Permanent employment

Full time

Early morning, Evening, Morning, Night, Day, Weekend

Starts as soon as possible

vacancies

1 vacancy

Source

Job Bank #3574617

Overview

Languages

English

Education

College, CEGEP or other non-university certificate or diploma from a program of 1 year to 2 years

Experience

1 year to less than 2 years

On site

Work must be completed at the physical location. There is no option to work remotely.

Responsibilities

Tasks

- Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
- Oversee the preparation of sales and orders
- Prepare sales or other contracts
- Promote sales to existing clients
- Identify and solicit potential clients
- Assess client's needs and resources to recommend the appropriate goods or services
- Develop reports and proposals to illustrate benefits from use of good or service
- Deliver sales presentations
- Conduct sales transactions
- Prepare and administer sales contracts
- Use sales forecasting software
- Conduct sales transactions through Internet-based electronic commerce
- Estimate or quote prices, credit or contract terms, warranties and delivery dates
- Provide input into product design where goods or services must be tailored to suit client's needs
- Consult with clients after sale to provide ongoing support
- Reach to clients after sale or signed contracts to provide ongoing support
- Review and adapt information regarding product innovations, competitors and market conditions
- Train customers' staff in the operation and maintenance of equipment
- Provide clients with presentations on the benefits and uses of goods or services
- Resolve product and service related problems
- Advertise and/or promote products, sales or services
- Provide customer service
- Supervise activities of other technical sales specialists

Additional information

Security and safety

Criminal record check

Work conditions and physical capabilities

- Fast-paced environment

- Work under pressure
- Tight deadlines
- Handling heavy loads
- Repetitive tasks
- Physically demanding
- Manual dexterity
- Attention to detail
- Hand-eye co-ordination
- Ability to distinguish between colours
- Sitting
- Combination of sitting, standing, walking
- Standing for extended periods
- Bending, crouching, kneeling

Personal suitability

- Client focus
- Efficient interpersonal skills
- Excellent oral communication
- Excellent written communication
- Organized
- Reliability
- Team player
- Flexibility
- Initiative
- Creativity
- Positive attitude

Who can apply for this job?

The employer accepts applications from:

Canadian citizens and permanent or temporary residents of Canada
other candidates, with or without a valid Canadian work permit

How to apply

By email

rnwenterprisesinc.jobs@yahoo.com