Technical Sales Specialist

RNW Enterprises Inc

Job ID
51984

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LOCATION	DATE POSTED	EXPIRY DATE
16 Rimini Mews Mississauga, ON L5N 2R6, Mississauga, ON | Ontario	11-11-2026	10-05-2027

TYPE OF JOB	SALARY	MIN. EXPERIENCE	MIN. EDUCATION
Full Time	CAD $40.10/hour	1 year to less than 2 years	College, CEGEP or other non-university or diploma from a program of 3 months to less than 1 year

Job Details

Job Details

Technical Sales Specialist

Employer details

RNW Enterprises Inc

Job details

16 Rimini Mews Mississauga, ON L5N 2R6

Work location

On site

Salary

40.10 hourly / 30 hours per week

Terms of employment

Permanent employment

Full time

Early morning, Evening, Morning, Night, Day, Weekend

Starts as soon as possible

vacancies

1 vacancy

Source

Job Bank #3574617

Overview

Languages

English

Education

College, CEGEP or other non-university certificate or diploma from a program of 1 year to 2 years

Experience

1 year to less than 2 years

On site

Work must be completed at the physical location. There is no option to work remotely.

Responsibilities

Tasks

– Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
– Oversee the preparation of sales and orders
– Prepare sales or other contracts
– Promote sales to existing clients
– Identify and solicit potential clients
– Assess client’s needs and resources to recommend the appropriate goods or services
– Develop reports and proposals to illustrate benefits from use of good or service
– Deliver sales presentations
– Conduct sales transactions
– Prepare and administer sales contracts
– Use sales forecasting software
– Conduct sales transactions through Internet-based electronic commerce
– Estimate or quote prices, credit or contract terms, warranties and delivery dates
– Provide input into product design where goods or services must be tailored to suit client’s needs
– Consult with clients after sale to provide ongoing support
– Reach to clients after sale or signed contracts to provide ongoing support
– Review and adapt information regarding product innovations, competitors and market conditions
– Train customers’ staff in the operation and maintenance of equipment
– Provide clients with presentations on the benefits and uses of goods or services
– Resolve product and service related problems
– Advertise and/or promote products, sales or services
– Provide customer service
– Supervise activities of other technical sales specialists

Additional information

Security and safety

Criminal record check

Work conditions and physical capabilities

– Fast-paced environment

– Work under pressure
– Tight deadlines
– Handling heavy loads
– Repetitive tasks
– Physically demanding
– Manual dexterity
– Attention to detail
– Hand-eye co-ordination
– Ability to distinguish between colours
– Sitting
– Combination of sitting, standing, walking
– Standing for extended periods
– Bending, crouching, kneeling

Personal suitability
– Client focus
– Efficient interpersonal skills
– Excellent oral communication
– Excellent written communication
– Organized
– Reliability
– Team player
– Flexibility
– Initiative
– Creativity
– Positive attitude

Who can apply for this job?
The employer accepts applications from:

Canadian citizens and permanent or temporary residents of Canada
other candidates, with or without a valid Canadian work permit

How to apply
By email
rnwenterprisesinc.jobs@yahoo.com

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